

## Larkin Hoffman

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December 27, 2017

Mr. Glen Markegard
Planning Manager
City of Bloomington
1800 W. Old Shakopee Road
Bloomington, MN 55431

Via Messenger

Re: TREVLS, INC.; Conditional Use Permit and Final Site and Building Plan Application Our File #41,023-00

Dear Mr. Markegard:

We represent TREVLS INC. ("TREVLS") a new tenant of the Mall of America ("Mall") seeking to establish a retail presence in the City of Bloomington ("City"). TREVLS currently operates a short-term vehicle leasing business from an office located outside of the City under a Motor Vehicle Lessor License from the Minnesota Department of Public Safety. While TREVLS will not operate as a traditional vehicle rental facility and will not display vehicles at the Mall, we are seeking a conditional use permit (CUP) and an amendment to the Final Site and Building Plan in order to park and charge vehicles within the Mall's existing parking structure.

TREVLS leases Tesla vehicles to the general public for periods as short as one hour with no maximum defined period. Customers can reserve vehicles online and will soon be able to reserve them through TREVLS's retail kiosk in the Mall. Vehicles are delivered directly to the customer's preferred location, such as a private residence, workplace, or hotel. When the customer is finished using the vehicle for the contracted term TREVLS will pick up the vehicles or the customer will have the ability to drop the vehicle off with the Mall valet as any other valet customer.

This use is most similar to a traditional office or retail store which does not display vehicles to the public, other than within the Mall, which is permitted today. Vehicles will be delivered either off-site or to one of the valet locations at the Mall and are not anticipated to be stored on the Mall premises for an extended period of time. TREVLS intends to have initial capacity to park/charge up to 12-15 vehicles within the existing Mall parking structures, with an eventual capacity of up to 30 vehicles. At peak operations, TREVLS anticipates that vehicles will remain on the Mall premises for no longer than 24 hours. Even at 30 vehicles, the anticipated impact on the overall Mall parking demand is negligible, as the parking capacity is upwards of 12,000 vehicles. In addition, the availability of electric vehicles used by multiple customers should reduce overall parking demand.

Please contact me with any questions about this letter or the proposed use.

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Sincerely,

William C. Griffith, for

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